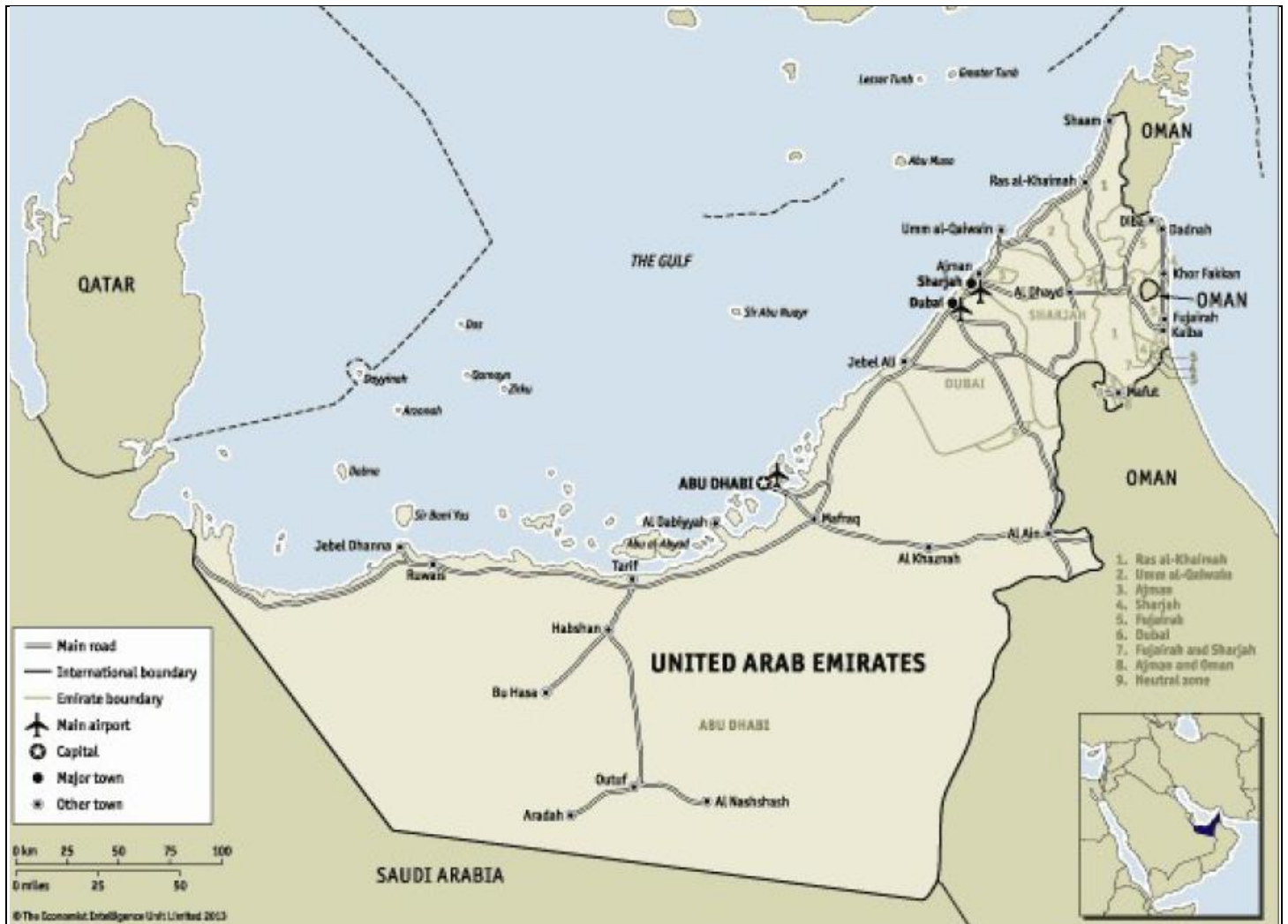


Brief: United Arab Emirates (UAE)

August 2013



Gert van Rensburg: D: ITR – DAFF

1. COUNTRY'S SNAPSHOT¹

Area: 77 700 km² excluding islands, of which 97% is desert

Population: 7.5 mil (2012)

Languages: Arabic, English widely understood

Member states (Percentage of population in each emirate (2011; Economist Intelligence Unit estimates))

Dubai: 29

Abu Dhabi: 39

Sharjah: 18

Other emirates: 14

Capital: Abu Dhabi city

Weights and Measure: UK (imperial) and Metric system; local measures are also in use

1. Country Report UAE - July 2013. www.eiu.com Economist Intelligence Unit

Currency: UAE dirham (Dh) = 100 fils. The dirham is pegged to the US dollar at a rate of Dh3.67: US\$1

Time: Four hours ahead of GMT.

Head of State: The Supreme Council, comprising the seven emirs, elects the president from among its members; on the death of his father in November 2004, Sheikh Khalifa bin Zayed al Nahyan became ruler of Abu Dhabi and was elected president of the UAE

2. UAE ECONOMY²

The GDP at market exchange rate was US\$383 799 million in 2012, with a real growth rate of 4.4%. Estimated consumer inflation was 0.7% in 2012. The current account surplus in 2013-17 is expected to average around 8.5% of GDP. The GDP per head (US \$ at market exchange rate) is estimated at \$ 55 490 for 2012. Table 1 indicates the major exports and imports of UAE in 2011.

Table 1: Major exports and imports in 2011

Exports	%	Imports	%
Re-exports	39.6	Machinery & electrical equipment	14.9
Crude petroleum	30.0	Precious stones & precious metals	14.4
Gas	4.0	Vehicles & other transport equipment	7.6
		Base metals & related products	5.7

3. AGRICULTURAL AGREEMENTS³

South Africa does not have an MOU or agricultural agreement with the UAE.

4. UAE IMPORTS FROM THE WORLD⁴

Table 2 indicates the top 30 imports of agricultural/forestry/fisheries products by UAE from the world. It is noted that "Lumber, coniferous (softwood) 6 mm and thicker" is the only forestry product that is under the top 30 imports of agricultural/forestry/fisheries products. No fishery products are represented under the top 30 imports by the UAE from the world.

Table 2: Top 30 imports of agricultural/forestry/fisheries products by UAE from the world (Array based on 2012 - R'000)

HS Code	Product description	2010	2011	2012
'100630	Rice, semi-milled or wholly milled, whether or not polished or glazed	7,448,442	8,350,330	5,721,320
'240220	Cigarettes containing tobacco	3,548,231	4,413,435	5,691,696
'170199	Refined sugar, in solid form, nes	4,152,784	5,123,303	3,927,534
'040221	Milk and cream powder unsweetened exceeding 1.5% fat	1,764,116	2,692,344	3,453,677
'120510	Low erucic acid rape or colza seeds "yielding a fixed oil which has an	2,587,819	3,575,331	3,313,977
'121490	Swedes, mangold, fodder root, hay, clover, sainfoin, forag kale, etc	1,470,702	2,162,442	2,939,368
'151190	Palm oil and its fractions refined but not chemically modified	3,495,116	4,028,797	2,820,008
'020712	Fowls (gallus domesticus), whole, frozen	1,764,707	2,007,190	2,618,362
'210690	Food preparations nes	1,726,955	2,385,313	2,433,654

² Country Forecast UAE – July 2013. Economist Intelligence Unit

³ Directorate AAEMER - DAFF

⁴ Source: Trade Map - Mirror data

'020714	Fowls (gallus domesticus), cuts & offal, frozen	1,428,133	1,943,302	2,345,766
'080212	Almonds, fresh or dried, shelled or peeled	1,343,162	1,344,097	1,737,622
'220830	Whiskies	1,123,750	1,368,696	1,582,505
'020230	Bovine cuts boneless, frozen	925,575	1,207,886	1,526,579
'440710	Lumber, coniferous (softwood) 6 mm and thicker	962,802	1,069,511	1,415,978
'080810	Apples, fresh	1,021,776	1,139,411	1,415,300
'170111	Raw sugar, cane	1,577,558	2,964,535	1,364,142
'121410	Lucerne (alfalfa) meal and pellets	1,012,542	671,391	1,356,347
'180690	Chocolate and other food preparations containing cocoa nes	690,260	905,048	1,283,614
'230400	Soya-bean oil-cake&oth solid residues, whether or not ground or pellet	515,152	767,320	1,217,170
'100590	Maize (corn) nes	566,751	664,430	1,019,516
'190190	Malt extract&food prep of Ch 19 <50% cocoa&hd 0401 to 0404 < 10% cocoa	471,416	681,875	918,443
'020130	Bovine cuts boneless, fresh or chilled	511,726	581,926	909,128
'220720	Ethyl alcohol and other spirits, denatured, of any strength	313,398	1,271,990	886,064
'190590	Communion wafers, empty cachets f pharm use&sim prod&bakers' wares nes	462,831	620,884	851,771
'100190	Wheat nes and meslin	1,513,657	2,011,612	833,712
'080510	Oranges, fresh or dried	759,438	760,726	752,539
'040291	Milk and cream unsweetened, nes	534,778	633,403	732,370
'220421	Grape wines nes, incl fort&grape must, unfermtd by add alc in ctnr <=2l	480,767	602,340	727,324
'090240	Black tea (fermented) & partly fermented tea in packages exceedg 3 kg	1,641,919	984,971	724,437
'080132	Cashew nuts, without shell, fresh or dried	845,414	1,134,492	703,924

5. SA'S TRADE WITH UAE ⁵

5.1 Trade Balance for all products traded between SA and the UAE

Table 3 indicates the trade balance for all products between the UAE and SA. The major import by SA from the UAE is mineral fuel and oil.

Table 3: Trade balance for all products between the UAE and SA (R 'million)

Total Trade	2008	2009	2010	2011	2012
SA exports to UAE	6,290.9	5,137.2	6,192.6	6,888.6	8,478.3
SA imports from UAE	7,374.9	4,029.1	6,494.2	6,894.3	8,837.0
Trade (deficit)/surplus for SA	(1 084.0)	1 108.1	(301.6)	(5.7)	(358.7)

5.2 Trade Balance for agricultural/forestry/fisheries products traded between SA and the UAE

⁵ Source: WTA Revised data

Table 4 indicates that for the period 2008 to 2012, SA had a trade surplus in agricultural/forestry/fisheries products traded with UAE. During this period the imports of agricultural/forestry/fisheries products by SA from the UAE were less than R150 000 a year, while the average exports were more than 1 billion a year.

Table 4: Agricultural/forestry/fisheries trade balance between UAE and SA (R 'million)

Agri/Fish/Forest Products	2008	2009	2010	2011	2012
SA exports to the UAE	1,103.4	1,484.2	1,355.0	1,462.4	1,587.0
SA imports from UAE	128.7	95.6	135.5	135.2	112.2
Trade surplus in favour of SA	974.7	1388.6	1219.5	1327.2	1474.8

5.3 Agricultural/forestry/fisheries products traded between SA and UAE

Table 5 indicate the top agricultural/fishery/forestry products that SA has exported to the UAE. No fisheries products were under the top exports, while Sack Kraft Paper (HS 480421), Kraftliner (HS 4804190) and Forage Products (HS 121490) [forestry products) were under the top exports. The rest of the top exports in 2012 were agricultural products.

Table 5: Top export of Agricultural/Fisheries/Forestry Products from SA to UAE (R 'million – Array based on 2012)

HS Code	Product	2008	2009	2010	2011	2012
Total	Agri/Fish/Forest Products	1,103.4	1,484.2	1,355.0	1,462.4	1,587.0
080510	Oranges, Fresh	275.0	322.5	401.4	337.7	393.8
080550	Lemons And Limes, Fresh Or Dried	96.9	114.7	144.9	121.0	170.3
080610	Grapes, Fresh	38.4	91.7	102.6	94.9	148.1
220720	Ethyl Alcohol And Other Spirits, Denatured, Of Any	35.4	33.5	28.5	121.8	131.6
080810	Apples, Fresh	95.3	93.3	77.2	81.4	131.5
080940	Plums, Prune Plums And Sloes, Fresh	25.5	38.4	30.0	46.2	59.5
220421	Wine Of Fresh Grapes (Other Than Sparkling Wine) A	35.8	32.1	39.6	40.5	49.7
121410	Alfalfa (Lucerne) Meal And Pellets	0.0	0.0	0.0	0.0	39.8
240220	Cigarettes Containing Tobacco	14.2	45.9	36.5	27.5	38.6
080520	Mandarins (Including Tangerines And Satsumas); Cle	17.2	21.3	30.4	34.9	36.3
080930	Peaches, Including Nectarines, Fresh	20.5	30.4	38.9	29.7	34.8
410210	Sheep Or Lamb Skins With Wool On, Fresh, Salted, D	2.1	0.0	9.6	70.6	30.8
230990	Animal Feed Preparations (Mixed Feeds, Etc.), Othe	5.0	7.1	8.9	12.9	21.9
210390	Sauces And Preparations Therefor, Nesoi; Mixed Con	7.0	14.2	12.3	16.6	21.5
220429	Wine Of Fresh Grapes (Other Than Sparkling Wine) A	6.5	10.0	12.8	15.0	19.3
210690	Food Preparations Nesoi	6.4	10.9	8.5	2.9	18.7
080540	Grapefruit, Fresh Or Dried	7.1	17.2	10.5	17.6	18.5
080910	Apricots, Fresh	4.2	10.0	6.9	10.8	14.8
100590	Corn (Maize), Other Than Seed Corn	0.5	1.9	0.5	1.7	11.3
200870	Peaches, Prepared Or Preserved, Whether Or Not Con	10.1	9.4	12.0	15.1	10.3
480421	Sack Kraft Paper, Uncoated, Unbleached, In Rolls O	1.3	0.0	2.9	0.0	10.3
220870	Liqueurs And Cordials	6.3	3.4	5.8	8.6	8.8
180631	Chocolate And Other Cocoa Preparations In Blocks,	0.1	10.7	8.0	0.0	8.3

071090	Mixtures Of Vegetables, Uncooked Or Cooked By Stea	2.0	4.5	5.9	6.2	7.6
081090	Fruit, Nesoi, Fresh	1.7	1.2	3.7	3.5	6.3
200990	Mixtures Of Juices, Fruit And/Or Vegetable, Unferm	4.2	7.5	7.0	4.9	5.8
080430	Pineapples, Fresh Or Dried	4.4	3.1	2.8	3.4	5.3
220710	Ethyl Alcohol, Undenatured, Of An Alcoholic Streng	75.2	59.5	72.8	46.0	5.2
220600	Fermented Beverages, Nesoi (Incl Cider, Perry & Me	1.7	1.9	1.8	4.2	5.1
480419	Kraftliner, Uncoated, Bleached, In Rolls Or Sheets	0.0	6.0	0.0	15.7	4.7
121490	Forage Products, Nesoi, Including Rutabagas (Swede	0.0	0.0	0.0	1.0	4.6

Table 6 indicate the import of Agricultural/Fisheries/Forestry Products by SA from the UAE with a value of more than R1 million in 2012.

Table 6: Import of Agricultural/Fisheries/Forestry Products by SA from UAE with a value over R 1 000 000 (R 'million – Array based on 2012)

HS Code	Product	2008	2009	2010	2011	2012
Total	Agri/Fish/Forest Products	128.7	95.6	135.5	135.2	112.2
480300	Toilet, Facial Tissue, Towel Or Napkin Stock And S	3.6	10.1	21.9	30.0	27.6
220210	Waters, Including Mineral Waters And Aerated Water	1.7	1.4	6.6	8.0	15.2
180631	Chocolate And Other Cocoa Preparations In Blocks,	14.2	5.6	15.0	10.3	14.0
190531	Cookies (Sweet Biscuits)	46.6	18.8	33.3	18.1	8.9
481920	Folding Cartons, Boxes And Cases, Of Non-Corrugate	2.2	4.0	2.5	2.8	6.7
200559	Beans (Vigna Spp., Phaseolus Spp.) Not Shelled, Pr	4.3	0.0	0.0	0.0	6.5
100630	Rice, Semi-Milled Or Wholly Milled, Whether Or Not	0.8	9.6	4.9	9.0	5.4
170199	Cane Or Beet Sugar And Chemically Pure Sucrose,	0.0	14.4	10.9	7.4	3.6
170490	Sugar Confectionary (Including White Chocolate), N	1.4	0.4	0.4	1.7	2.1
130212	Vegetable Saps And Extracts Of Licorice	0.6	0.0	0.0	0.4	1.9
190230	Pasta, Prepared, Nesoi	0.6	0.5	0.4	2.3	1.8
190532	Waffles And Wafers	2.2	0.9	2.2	3.6	1.5
490199	Printed Books, Brochures, Leaflets And Similar Pri	2.4	1.2	1.1	1.7	1.3
240220	Cigarettes Containing Tobacco	2.0	1.2	1.2	4.7	1.2
481099	Paper And Paperboard (Other Than Kraft Or Graphic)	0.0	0.0	0.0	0.0	1.2
230610	Cotton Seed Oilcake And Other Solid Residues Resul	0.0	0.8	0.0	3.6	1.1
071340	Lentils, Dried Shelled, Including Seed	0.0	0.0	0.0	0.0	1.1
090210	Green Tea (Not Fermented) In Immediate Packings Of	0.0	1.1	0.9	1.8	1.1
481390	Cigarette Paper, Whether Or Not Cut To Size, Nesoi	0.2	0.1	0.0	0.0	1.0
180632	Chocolate And Other Cocoa Preparations In Blocks,	11.5	4.4	1.9	0.4	1.0

6. INDICATIVE TRADE POTENTIAL⁶ BETWEEN THE UAE AND SA⁷

⁶ The indicative trade potential is defined as the lower of the value a selected country exports to the world or the value the partner country imports from the world minus the current trade between the two countries under review. The trade potential is indicative only and serves as a departure point for further research. It gives an overview of the complementarities of the two economies.

⁷ Source: Trade Map

Table 7 indicates the top products that can be traded between SA and the UAE (based on the indicative trade potential).

Table 7: Indicative Trade Potential for the top 30 Agricultural products traded between the UAE and SA (R 000 – Array based on 2012)

HS Code	Product description	2010	2011	2012
'080810	Apples, fresh	944,647.4	1,058,825.8	1,284,039.5
'210690	Food preparations nes	795,345.6	1,075,680.5	1,076,660.4
'100590	Maize (corn) nes	566,298.7	662,783.6	1,008,262.0
'170199	Refined sugar, in solid form, nes	924,415.9	706,595.7	948,263.0
'240220	Cigarettes containing tobacco	694,669.3	663,322.9	885,491.5
'220421	Grape wines nes,incl fort&grape must,unfermtd by add alc in ctnr<=2l	441,193.1	562,201.9	677,638.0
'210390	Sauces and preparations nes and mixed condiments and mixed seasonings	304,557.8	389,239.9	465,703.4
'080610	Grapes, fresh	244,810.9	251,224.1	379,279.0
'080510	Oranges, fresh or dried	358,452.5	426,307.3	358,963.1
'220210	Waters incl mineral&aeratd,containg sugar o sweeteng matter o flavourd	241,589.6	306,778.5	278,075.8
'220410	Grape wines, sparkling	224,419.1	229,278.5	274,877.9
'110100	Wheat or meslin flour	186,397.6	327,257.2	272,931.4
'230990	Animal feed preparations nes	145,657.8	193,483.9	257,514.6
'220870	Liqueurs and cordials	93,825.6	151,433.4	234,450.6
'220300	Beer made from malt	123,582.5	137,404.6	224,014.6
'190531	Sweet biscuits	142,239.7	153,971.7	219,009.2
'080520	Mandarins(tang&sats)clementines&wilkgs &sim citrus hybrids,fresh/drid	151,765.1	166,274.7	188,895.3
'170490	Sugar confectionery nes (includg white chocolate),not containg cocoa	131,876.2	172,127.9	187,145.0
'070310	Onions and shallots, fresh or chilled	78,805.0	98,589.9	178,377.5
'180690	Chocolate and other food preparations containing cocoa nes	133,020.4	143,955.2	170,476.8
'081090	Fruits, fresh nes	161,501.9	192,038.6	168,260.4
'151219	Sunflower-sed/safflower oil&their fractions refind but nt chem modifid	133,669.0	182,403.2	160,171.7
'080550	Fresh or dried lemons "Citrus limon, Citrus limonum" and limes "Citrus	90,546.0	109,088.1	149,514.8
'210500	Ice cream and other edible ice, whether or not containing cocoa	106,980.4	103,026.5	145,948.9
'070190	Potatoes, fresh or chilled nes	78,003.4	99,582.2	142,358.5
'210610	Protein concentrates and textured protein substances	72,515.5	83,022.3	141,082.6
'220820	Spirits obtained by distilling grape wine or grape marc	55,483.5	60,192.3	137,688.4
'190410	Prep foods obtaind by the swellg o roastg of cereal o cereal products	80,590.6	91,428.1	133,558.2
'200520	Potatoes preparad or preserved,o/t by vinegar or acetic acid,not frozen	97,119.8	126,216.1	125,968.3
'210410	Soups and broths and preparations thereof	98,694.0	94,448.1	122,353.4